

NATIONAL ASSOCIATION OF REALTORS®

Existing Home Sales

Year	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West	Inventory*	Mos. Supply	
2007	5,652,000	1,006,000	1,327,000	2,235,000	1,084,000	*	*	*	*	*	3,974,000	8.9	
2008	4,913,000	849,000	1,129,000	1,865,000	1,070,000	*	*	*	*	*	3,700,000	10.4	
2009	5,156,000	868,000	1,163,000	1,914,000	1,211,000	*	*	*	*	*	3,283,000	8.8	
	Seasonally Adjusted Annual Rate					Not Seasonally Adjusted							
2009	Jul	5,140,000	890,000	1,200,000	1,920,000	1,130,000	532,000	105,000	127,000	190,000	110,000	4,062,000	9.5
2009	Aug	5,100,000	900,000	1,140,000	1,870,000	1,180,000	499,000	92,000	111,000	186,000	110,000	3,924,000	9.2
2009	Sept	5,600,000	960,000	1,290,000	2,080,000	1,260,000	468,000	80,000	110,000	176,000	102,000	3,710,000	8.0
2009	Oct	5,980,000	1,030,000	1,390,000	2,250,000	1,310,000	498,000	86,000	111,000	190,000	111,000	3,565,000	7.2
2009	Nov	6,490,000	1,150,000	1,540,000	2,380,000	1,420,000	471,000	79,000	106,000	176,000	110,000	3,521,000	6.5
2009	Dec	5,440,000	920,000	1,160,000	2,020,000	1,350,000	413,000	66,000	86,000	160,000	101,000	3,283,000	7.2
2010	Jan	5,050,000	820,000	1,080,000	1,870,000	1,280,000	275,000	41,000	54,000	104,000	76,000	3,277,000	7.8
2010	Feb	5,010,000	840,000	1,110,000	1,840,000	1,220,000	300,000	52,000	67,000	112,000	69,000	3,531,000	8.5
2010	Mar	5,360,000	900,000	1,210,000	1,970,000	1,290,000	429,000	67,000	99,000	160,000	103,000	3,626,000	8.1
2010	Apr	5,790,000	1,090,000	1,330,000	2,140,000	1,230,000	522,000	94,000	120,000	191,000	117,000	4,029,000	8.4
2010	May	5,660,000	890,000	1,330,000	2,150,000	1,290,000	526,000	79,000	130,000	195,000	122,000	3,893,000	8.3
2010	Jun r	5,260,000	880,000	1,230,000	1,990,000	1,160,000	555,000	95,000	131,000	205,000	124,000	3,887,000	8.9
2010	Jul p	3,830,000	620,000	800,000	1,540,000	870,000	389,000	71,000	83,000	150,000	85,000	3,984,000	12.5
	vs. last month:	-27.2%	-29.5%	-35.0%	-22.6%	-25.0%	-29.9%	-25.3%	-36.6%	-26.8%	-31.5%	2.5%	40.4%
	vs. last year:	-25.5%	-30.3%	-33.3%	-19.8%	-23.0%	-26.9%	-32.4%	-34.6%	-21.1%	-22.7%	-1.9%	31.6%
	year-to-date:						2.996	0.499	0.684	1.117	0.696		

Note: Annual inventory figures are from December of each year

Sales Price of Existing Homes

Year	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West	
	Median					Average (Mean)					
2007	\$219,000	\$279,100	\$165,100	\$179,300	\$335,000	\$266,000	\$307,100	\$200,500	\$225,600	\$365,900	
2008	198,100	266,400	154,100	169,200	271,500	242,700	297,800	183,400	211,600	312,300	
2009	172,500	240,500	144,100	153,000	211,100	216,900	276,300	171,100	192,700	256,700	
	Not Seasonally Adjusted					Not Seasonally Adjusted					
2009	Jul r	181,300	251,800	155,900	161,700	217,700	227,200	286,500	184,500	203,100	263,600
2009	Aug	177,200	241,900	149,000	157,300	220,200	222,200	280,600	174,100	199,000	266,100
2009	Sept	175,900	242,500	147,300	153,500	224,500	221,900	279,400	174,700	193,200	273,700
2009	Oct	172,000	235,700	144,700	149,600	219,800	217,200	272,500	172,300	188,000	266,900
2009	Nov	170,000	222,000	140,400	151,900	211,700	211,800	258,300	168,900	189,500	257,500
2009	Dec	170,500	240,700	135,300	148,400	216,200	218,700	279,500	166,900	192,100	265,400
2010	Jan	164,900	245,400	130,100	139,900	205,000	212,200	284,500	162,500	180,600	256,900
2010	Feb	164,600	254,200	128,600	140,100	200,600	208,700	286,000	157,200	178,400	248,200
2010	Mar	169,600	239,400	135,600	147,900	216,100	214,500	273,700	162,700	188,500	263,100
2010	Apr	172,300	243,100	140,900	149,200	217,200	217,300	277,600	166,700	190,600	264,300
2010	May	174,600	226,500	148,800	153,700	220,100	220,900	269,900	174,900	195,600	271,000
2010	Jun r	183,000	253,000	155,800	159,400	220,500	230,000	290,800	186,000	205,300	268,000
2010	Jul p	182,600	263,800	151,600	156,300	224,800	232,200	297,900	186,500	202,500	275,000
	vs. last year:	0.7%	4.8%	-2.8%	-3.3%	3.3%	2.2%	4.0%	1.1%	-0.3%	4.3%

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